

How do I take my successful business to the next level?  
Can I do business with the government?  
Am I ready to develop a company benefits plan?



These and many other questions will be answered at this unique, high-energy business event designed specifically for  
**the woman business owner!**

Each attendee will be given the opportunity to have 10-minute private introductions with an opportunity to schedule follow-up appointments to discuss SPECIFIC BUSINESS NEEDS with up to 40 specialists from a wide variety of sources including lending institutions, government procurement, benefit coordinators, unique funding sources and more!

Wednesday, September 20, 2006  
2 sessions available  
8:00 – 11:30 am OR 1:00 – 4:30 pm  
Techsolve  
6705 Steger Drive  
Cincinnati, Ohio

**Be Sure to Save the Date!**

**Registration for "SBA's Key Business Resources for Women" is available online at:**

**<http://cincinnati.bizjournals.com/cincinnati/event>**

**Cost of this Event will be \$30.00**

**Supported by:**

**SBA Office of Women Business Ownership, UC Small Business Development Center, National City Bank, Women's Business Enterprise Council, Business Loan Express, Aflac, Cincinnati Business Courier, Techsolve, eWomen Network, Hamilton County Development Company, SCORE-Counselors for America's Small Business, Greystone Commercial Services, The Wolf Practice, ESJ Carriers, Sutton Bank, TransAct, City of Cincinnati, Eventurus, GE Evendale Credit Union, Center Bank, GSA Proposals**

*Thank you for your interest in the upcoming Key Business Resources for Women Event on September 20<sup>th</sup>.*

*Here's an idea of what to expect the day of the event. When you register the day of the event, you will be given the opportunity to sign up with the Business Specialists you want to meet. You will be given 10 minutes to meet with your Specialist. Near the end of your time there will be a "two minute warning"! You will have two minutes to exchange contact information and make a follow up appointment if necessary before your 10 minutes are up.*

*In addition, SANDRA VOGEL, eWomenNetwork will be conducting a Networking Breakout Session to show you how to effectively Network. Our Premier Supporters will also have display tables to visit.*

*We promise a high energy fun filled day! There will be Door Prizes! Hope to see you there.*

*DIRECTIONS TO TECHSOLVE CAN BE FOUND AT: [www.techsolve.org/map to techsolve.html](http://www.techsolve.org/map_to_techsolve.html)*

*Bonnie L. Schenck,  
SBA - Business Development Specialist*

*Here's a list of the Business Specialists which will be available that day at ONE TIME! & ONE PLACE!  
Will you be there?*

**DOING BUSINESS WITH THE GOVERNMENT:**

*Procurement Technical Assistance Center (PTAC)*

*GSA Schedules*

*SBA 8a Representative (Federal Procurement)  
Hamilton County*

*City of Cincinnati, Contract Compliance  
Cincinnati Public Schools-Supplier Diversity  
Defense Supply Center*

*Defense Supply Center  
Wright Patterson Air Force Base  
Surety Bonding*

*Jayne Homsher, Mgr. of Communications  
Meredith Threatt, Procurement Counselor  
Pat Suarez, GSA Proposals, Inc.*

*Eugene Grant, Economic Development  
Bernice Walker, Director,  
Hamilton County Small Business Development  
Theresa Stark Compliance Specialist*

*Pamela Mullins, Mgr  
Rebecca Parks, Director DSCC Business Counseling  
Center & HubZone Program Manager*

*Dave Pattee, SBA Liaison  
Thomas W. Krusemark, SBA Liaison  
Sandra W. Moody, Dehan Enterprises*

**WBE CERTIFICATION:**

*Certification – Women Business Enterprise*

*Certified Women Business Owner*

*Curt Caffey, Director of Business Dev.  
Callie Johnson, Regional Program Mgr.*

*Women's Business Enterprise Council Southeast  
Sandra Ambrose-ESJ Carriers*

**SHOW ME THE MONEY!**

*SBA Programs & Services  
City of Cincinnati Programs  
Lender  
Real Estate Lender (504 Loan Program)*

*Bonnie L. Schenck, SBA Business Dev. Spec.  
Sam Stephens, City of Cincinnati Economic Dev  
Julie Coyne, V.P., National City Bank  
Angela Howard, Loan Officer,  
Horizon Certified Development Company*

*Microlenders*

*John Spanogians, Vice Pres., Business Loan Express*  
*Michael Leahr, Director, Greater Cincinnati*  
*Microenterprise Initiative*  
*Catherine Seifert, V.P.,*  
*Greystone Commercial Serv.*

*Alternative Financing*

### **NAVIGATORS FOR YOUR SPECIFIC BUSINESS CHALLENGES**

*Business Counselors*

*Mary Jane Good, Chairperson-SCORE*  
*Counselors to America's Small Business*  
*Irene Chang, Score Counselor*  
*Gloria Parker, Counselor, UC- SBDC*  
*Suzanne Chappell, The Women's Circuit*  
*Onnie Martin, Director-Ohio Statewide Minority*  
*Business Enterprise Center*

*Business Incubators & Business Dev. Centers*

*Peggy Stookey, President, Legacy Connection*  
*Mary Myers, Deputy Director, HCDC*  
*Marilyn Colmer, BizTech*  
*Wayne Hicks, Director,*

*Credit Counselor -*

*Cincinnati Business Incubator (CBI)*

*Mary Hurlburt, Director of Community Services*  
*Consumer Credit Counseling Services*

*International Trade*

*Marcia Brandstadt, Director U.S. Commercial Service,*  
*U.S. Department of Commerce*

*Accountant*

*Linda Gill, Pres.-TransAct*

*Attorney*

*The Wolf Practice*

*Networking*

*Sandra Vogel, eWomenNetwork*

*Marketing*

*Karen Hite, Pres.-New Hites Marketing*

*Michele Candy, Director-EMTEC SBDC*

### **DEVELOPING COMPANY BENEFITS**

*Company Benefits*

*Julie Ellison, Account Exec., Benefit Resources, Inc.*

*Employee Benefits*

*Corinne McNally, Corp Counselor-Morgan-Stanley*

*Workman's Compensation*

*Betsy Harris, Pres.-Express Personnel*

*Donna Guenther, Business Consultant*

*Bureau of Workman's Comp.*

*Labor Laws*

*Michael Griffith, Counselor-Dept. of Labor*

### **HOW DID THEY BECOME SUCCESSFUL? – INSPIRATIONAL WOMEN BUSINESS OWNERS**

*Vanessa Freytag, President of W-Insight.com; co-founder & co-publisher Women's Business Cincinnati*

*Gail Billings, Owner – Edibles & Such*

*CelinePiri, Taricel Management Staffing, LLC*

*Theresa Drake Ball, President, Tactix Consulting Group, Inc.*